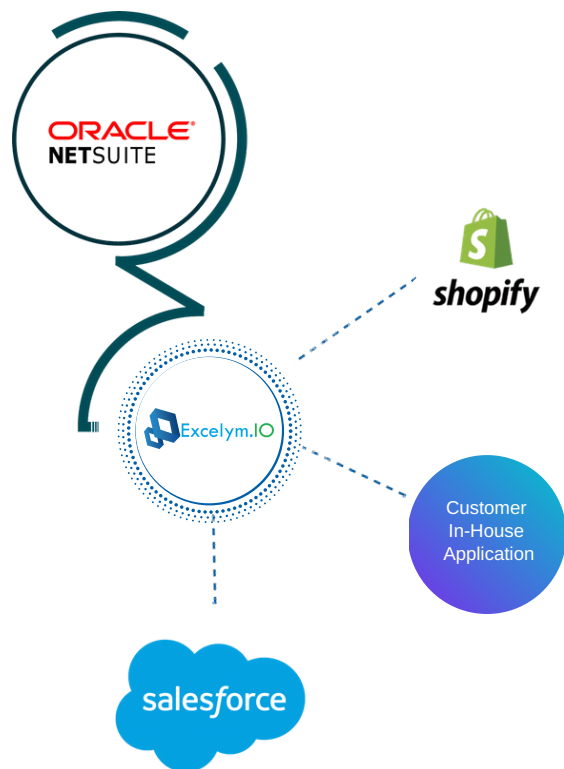# Excelym.IO

DISCOVER THE NEW TREND
IT'S TIME TO CHANGE THE WAY YOU SEE NETSUITE INTEGRATION PLATFORM ALTERNATIVES

"For years, we have relied on Excelym to deliver custom NetSuite enhancements. They are a trusted partner who consistently delivers."
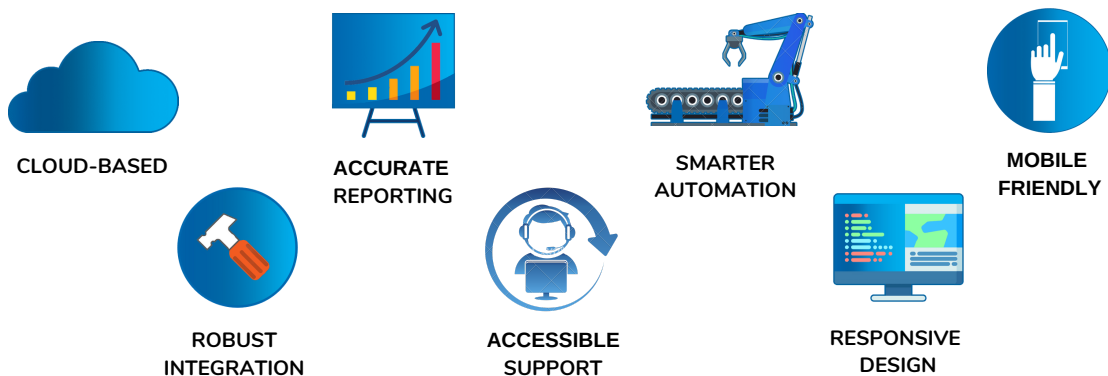
Joe Gaspardone, Chief Operating Officer
Montgomery Technologies

What is Excelym.IO?

Excelym.IO is an iPaaS/Integration Platform as a Service solution built and delivered by Excelym. The platform supports a variety of integrations from eCommerce & 3PL platforms, to other market leading applications such as SalesForce and Concur. The solution is fault tolerant, robust, and vetted from years of development and usage by our customers.

ORACLE NETSUITE

shopify

Excelym.IO

Customer In-House Application

salesforce

Feature Set

CLOUD-BASED

ACCURATE REPORTING

SMARTER AUTOMATION

MOBILE FRIENDLY

ROBUST INTEGRATION

ACCESSIBLE SUPPORT

RESPONSIVE DESIGN

Excelym.IO is only packed with features that are actually used by business end-users, leaving the more technical and complex features to be managed by an accessible and cost-effective support team. These features are inspired by the idea that an iPaaS solution can be built without compromising both the UI (User Interface) and the

UX (User Experience). Excelym.IO stands well on both. Apart from what is listed above, other important features include audit trail , manual replay capability, configurable mapping, OAuth connector, integration throttling, connector library, and NetSuite integration.

What are the Key Advantages?

- More affordable professional services for any customizations & product extensions needed to cater to unique and complex business integration requirements.

- Fully leverages the power and cost-effectiveness of the world leading and dominant IaaS (Infrastructure as a Service): AWS (Amazon Web Services).

- More customizability and direct access to the product itself, and can custom fit to one's need. Other Cloud SaaS solutions box you in to very specific feature sets and connectors. Excelym.IO allows greater flexibility and extensibility of the product.

- Geared for customers with multiple and/or more complex integration needs especially those with data transformation and real-time trigger needs from multiple sources & targets.

- Data and platform are secure on the customer's own hosted account (i.e. not shared), so there is no risk of inter data access between customers.

- AWS infrastructure utilization and bandwidth consumption costs are transparent and direct to customer.

- Lower overall product and ongoing operational costs.

> Excelym's value is in its deep experience in both business functional and technical integration. By encapsulating this experience into a single Solutions Framework, it helps our customers compete at the next level.

Competitor Product Feature Comparison

See how our feature set and advantages collectively scale against other major integration platform providers.

Competitor Analysis	Celigo	Dell Boomi	Jitterbit	Excelym.IO
Cloud-Based	✔	✔	✔	✔
Pre-Built NetSuite Integration Flows	✔	✔	✔	✔
Data Mapping and Transformation	✔	✔	✔	✔
Real-Time and Scheduled Integration	✔	✔	✔	✔
Low Overall Product Cost	✔		✔	✔
Accessible Experienced Support Team			✔	✔
Business User-focused Design				✔
Easy and Rapid Deployment				✔

A Proud NetSuite Partner

ORACLE®
NETSUITE
Solution Provider

Excelym is a proud NetSuite Solutions Partner that provides a full spectrum of cost-effective and scalable business solutions.

NetSuite Advisory
Discover business requirements and determine the most efficient and cost-effective approach and road map to attain your goals.

NetSuite Implementation
Acquire a team of NetSuite experts to help with NetSuite deployment.

NetSuite Customization
Tailor-fit NetSuite functions and workflows to meet your own business specifications.

NetSuite Support
Support services that are bundled for full service value.

NetSuite BPO and Retainer
Outsource the functional tasks and non-core business processes to highly trained and experienced resources.

NetSuite Integration
Seamlessly integrate NetSuite with other third-party solutions like SalesForce, Magento or Shopify.

NetSuite Integration Models

With the benefit of having both its own iPaaS solution (Excelym.IO) and years of professional services experience engaging in NetSuite and business process management. Excelym is truly a one-stop shop for all financial systems implementation and integration needs. Below is an example of a NetSuite + SalesForce integration.

ORACLE®
NETSUITE   salesforce

Items	→	Products
Customer / Contact	←	Account / Contact
Sales Order	←	Opportunity (Closed-Won)
Item Fulfillments	→	Item Fulfillments
Invoices	→	Invoices
Payments	→	Payments

Excelym.IO

Platform License

Excelym.IO monthly iPaaS subscription already covers the platform license and maintenance support costs. Having been designed for optomum scalability for all business sizes, Excelym.IO does not offer subscription plans which commonly set a limited or specific number of endpoints. Therefore, customers will only have to pay for the number of Connectors that are actually in use.

So it's totally cool to start even with a single basic or complex connection. Excelym.IO also does not set usage limits nor charge per usage threshold unlike other products. The platform makes inexpensive software integrations possible.

What is a "Connector"?

"Connector" is a terminology with specific Excelym functional definition. The word refers to a pair of systems in an integration process. These systems always come in pairs from one API end to the other (e.g. NetSuite to/from SalesForce). Customers only have to purchase a number of Connector(s) depending on the number of systems to connect.

Professional Services

If integration requirements are simple and straightforward, the Professional Service hours for implementation and its overall project timeline and costs will be relatively low.

Moreover, the cost for implementation and customization varies on the following considerations:

- If there are any middle-tier data transformation needs.
- If there are any necessary NetSuite scripting to facilitate real time triggers from NetSuite.
- If there are any necessary platform customization to facilitate realtime triggers from other source systems (e.g. Salesforce).

Other Services

In providing a range of expert services for NetSuite, Excelym gives customers better value by offering experienced and dedicated NetSuite resources.

Getting a dedicated experienced resource means that customers will never have to worry about disruptions or delays in there business operations. Excelym bills a dedicated resource on an hourly rate.

Want a Quote?
Click the calculator

Some of Our Key Customers

Excelym.IO is an iPaaS/Integration Platform as a Service solution built and delivered by Excelym. The platform supports a variety of integrations from eCommerce & 3PL platforms, to other market leading applications such as SalesForce and Concur. The solution is fault tolerant, robust, and vetted from years of development and usage by our customers.

San Franciso, CA
Sydney, Australia
Cebu, Philippines

www.excelym.com

info@excelym.com

+1 (508) 988-0537